

# NORTHEAST PA Manufacturers & Employers ASSOCIATION

## MAEA NOVEMBER HAPPENINGS

### 2024 Events

#### MAEA Discovery Breakfast

**Date:** December 6, 2024

**Time:** 8:00a.m. to 9:30a.m.

**Location:** Mt. Valley Clubhouse

**Cost:** Complimentary



We invite you to join us for breakfast and learn about the many ways MAEA can assist in your company's operations. During this event, MAEA member company representatives will provide testimonials of MAEA services assisting them in their daily operations. Registration is required.

#### Topics of Discussion and Presenters:

- Value of Membership and Mission Statement, Chris Dende, Mrs. T's Pierogies
- Government Advocacy and YES, Karen Kenderdine, Mid Penn Bank
- Roundtables, Events and Networking, Luke Hoak, UFP Industries Gordon LLC
- Trainings and Consulting Services, HR, Free Services & MAEA HR Professional of the Year, Kathy Thompson, MI Windows & Doors, Hegins
- Safety, Ryan Setlock, Hexcel Corporation
- Group Programs-Energy, PI, Shipping & Spare Parts, Darrin Woodruff, InterMetro Industries Corp.

[CLICK HERE to view the MAEA 2025 Event Calendar](#)

## MAEA Legislative Updates

### Independent Fiscal office releases [2024 Demographic Outlook](#)

The Pennsylvania Independent Fiscal Office recently released a report detailing demographic projections that are expected to shape the state's economic, revenue, and fiscal landscape over the long term. The report examines birth, death, and migration rates using U.S. Census Bureau data and considers the effects of the COVID-19 pandemic on these numbers. It highlights that while Pennsylvania's population saw slight growth from 2015 to 2020, it is now projected to decline modestly in both the short term (-0.3 percent) and long term (-0.5 percent). Additional declines are anticipated in the school-aged population, with a projected long-term decrease of 4.7 percent, and in the working-age population, expected to drop by 2.1 percent over the same period.

See full report below.

<http://www.ifo.state.pa.us/releases.cfm>

IFO

### **NAM Study: The Economic Benefits of U.S. LNG Exports**

The National Association of Manufacturers released a new study that outlines the economic and energy benefits that are provided to the United States by exporting liquefied natural gas. The study was prepared by PricewaterhouseCoopers and was commissioned in response to the Biden administration's ill-advised pause on new LNG export approvals, which is completely out-of-step with what is in the U.S. national interest as this study strongly demonstrates.

The report finds using the analysis of Energy Information Administration projections that robust LNG export activities grow more than 900,000 jobs in 2044, contribute up to \$216 billion to U.S. GDP and generate \$46 billion in tax revenue in that year. A pause on LNG exports threatens these significant benefits.

Click [here](#) to view the full study and the one-pager.

NAM

## MEMBER NEWS

### PERFORMANCE CONSTRUCTION COMPANY NAMES VANCE MARTIN AS PRESIDENT

Vance Martin was recently named president of Performance Construction Company, a **Quandel Enterprises, LLC Company**. As president, Martin is responsible for overseeing the firm's operations and developing its corporate strategy. He will work closely with the Quandel Enterprises, LLC executive team and board of directors to innovate, implement, and strengthen our initiatives in response to the ever-changing landscape of the construction industry.

With over 20 years of experience in executive roles within the construction industry, Martin brings a wealth of knowledge to Performance Construction Company. His expertise lies in the areas of structural concrete and water/wastewater treatment facilities, positioning him as a key asset in leading the company towards a successful future.

"Vance's leadership and extensive expertise in the construction industry make him an outstanding choice to lead Performance Construction Company into the future," says Gregory Quandel, Chief Executive of Quandel Enterprises, LLC. "His proven ability to innovate and drive operational success aligns perfectly with our vision of growth and excellence. We are confident that under his guidance, the company will continue to thrive and exceed the expectations of our clients in an ever-evolving industry."

All of us at Performance are excited about Vance joining the team and helping to maximize our project performance and driving the growth in our structural and water/wastewater treatment markets," said Eric Eichenberg, vice president of Performance Construction Company. "His demonstrated leadership and operational success, will be crucial in guiding our team to meet the needs of our customers in this rapidly evolving market."

About Quandel Enterprises, LLC: Founded in 1882, Quandel is an interconnected family of construction companies serving the Mid-Atlantic Region. Each organization has unique strengths in the geographic areas and industry-specific markets that we serve such as healthcare, senior living, industrial, commercial, multi-family, education, and water/wastewater treatment plants. Find out more about our fifth-generation, family-owned construction company at [quandel.com](http://quandel.com).

**We Celebrate Mrs. T's Pierogies for National Pierogy Day!**



October 8th, Mrs. T's Pierogies and community members celebrated National Pierogy Day! Attendees heard about the beginning of Mrs. T's Pierogies and what a pierogy is. Click below to hear more about the Mrs. T's Pierogies celebration.

[Click Here to Hear More About National Pierogy Day With Mrs. T's Pierogies](#)



[Click here to learn more about St. Luke's Occupational Medicine](#)

## MAEA Group Programs

[MAEA Group Program LVBCH](#)

**MAEA offers a variety of group programs for their member companies.**

[MAEA Group Program Predictive Index](#)

Would you like to learn more about:

- Lehigh Valley Business Coalition on Healthcare
- Energy - EnerConnex an SJI Company
- Shipping - DM Transportation
- Predictive Index

[MAEA Group Program Enerconnex an SJI Company](#)

To learn more about the exclusive member MAEA Group Programs, please contact Darlene J. Robbins at (570) 622-0992 or email at [drobbins@nepamaea.com](mailto:drobbins@nepamaea.com)

[MAEA Group Shipping Program](#)

***Click above for information about MAEA's group program providers.***

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### **Balancing Energy Consumption and Customer Satisfaction in a Complex Market**

Many types of businesses, from cannabis cultivation facilities to hospitality and tourism, consume energy continuously. The caveat is that business owners are caught in a constant balancing act, trying to be more mindful of consumption — both for cost efficiency and climate change — while also maintaining customer satisfaction.

Here, we're discussing cost efficiency for businesses that run on a 24/7 schedule, why creating cost efficiencies matters, and how to become more energy efficient to achieve the perfect balance between greener practices and great service.

[Click Here to continue reading "Balancing Energy Consumption"](#)

## Are you ready to elevate your team's performance?

MAEA is now offering Extended DISC Individual Assessments and Workshops.



DISC workshops are designed to meet the diverse needs of any company, offering valuable insights, and practical tools that help teams overcome shared challenges and improve collaboration.

### **Expert Facilitation:**

Led by a certified DISC facilitator, our workshops deliver proven results, empowering participants to understand their DISC profiles, and improve workplace dynamics.

### **Most Popular Applications:**

- Leadership Development
- Sales Training
- Team Building
- Communication Skills Training
- Customer Service Training
- Executive Coaching
- Career Development
- Self-Awareness Development

**Call today and empower your team!**

### **Do you need training for First Aid CPR AED?**

The classes are available for new certifications and recertifications.

**2025 Training Catalog is under development.**

We are offering new and exciting training opportunities, customizing content to meet the needs of your workforce, and expanding consulting services.

For additional information, contact: Eileen Kuperavage, Director of Employer Engagement, 570-622-0992 or [ekuperavage@nepamaea.com](mailto:ekuperavage@nepamaea.com)

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**2024-2025 Regional Pay Trends Survey is Available for Purchase NOW!**

## Data Reported:

- Actual Changes - Applies to pay changes granted between July 1, 2023 and June 30, 2024.
- Projected Changes - Applies to pay changes "planned" for the period July 1, 2024 through June 30, 2025.
- % (Percent) - The average actual or projected percentage change in the wages and salaries of employees in the specified grouping.



## Pricing Structure:

- Member companies that participated in this survey have already been sent a complimentary copy of the results.
- Member companies that did not participate in this survey \$25
- Non-Member companies: \$50

**Place an Order:**

- If your company is interested in purchasing this survey, please contact Alison Verbosh at [averbosh@nepamaea.com](mailto:averbosh@nepamaea.com) or call 570-622-0992.
- Member companies that place an order will immediately be e-mailed a PDF file of the survey report. Non-member companies must pre-pay before receiving the survey

**MAEA Upcoming Roundtables**

**Save the Date!**

**Manufacturing Plant Operations Tour**

**MI Windows & Doors**

**Date:** November 21, 2024

**Time:** Please arrive by 10:45 AM; the tour will begin at 11:00 AM.

**Location:** 79 Park Lane, Hegins, PA 17938

**Space is limited**

*For registration or additional information, please email Darlene at [drobbins@nepamaea.com](mailto:d Robbins@nepamaea.com) or call (570) 622-0992.*

## Educational Improvement Tax Credit Program

**The Council serves over 3,000 young adults every year. The same students could one day become part of your workforce!**

MAEC, a 501(c)(3) charitable organization, is deemed an Educational Improvement Organization in providing innovative educational programs to, or in conjunction with, public schools.

PA businesses approved for EITC credits through the Department of Community & Economic Development are able to donate to the Council, allowing support for hundreds of local students in your community through the YES Certificate Program and other workforce development programs.



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