



MAEA 2021 August Happenings 8-4-21

2021 Events

MAEA's 12th

Annual Wellness Summit

Date: August 27, 2021

Time: 10am-3pm

Location: Top of the 80's, Hazleton

Cost: Member cost: \$105/person & Non-member cost: \$210/person

Topics

- Preventive Wellness / Functional Medicine
- Mental Health - Post COVID-19 Anxiety and Depression
- Obesity, Vitamin Deficiency and Respiratory Wellness
- Financial Wellness
- Sleep Care as Self Care

Sponsorship Opportunities Available

Our sponsors will be introduced at the event, will have a display table at the event and will be included in Marketing materials for the event.

Event \$1,500

Gold \$600

Silver \$400

Bronze \$200

To register for this event or to become a sponsor, e-mail Joan Trosterud at jtrosterud@nepamaea.com or call 570-622-0992.

Calling All Golfers.....

MAEA Annual Fall Golf Outing - Four Person Scramble



Date: September 10, 2021

Time: 1:00pm Shot Gun Start

Registration and Lunch 11:30am to 12:45pm

Location: Mt. Valley Golf Course

Cost per Golfer:

Golf and Party \$142

Golf Only \$112

Dinner Only \$58

ARE YOU INTERESTED IN PROMOTING YOUR COMPANY? WE HAVE SEVERAL SPONSORSHIP OPPORTUNITIES AVAILABLE.

Beverage Cart Sponsor - \$500; Clubhouse Sponsor - \$500;

Pot of Gold Sponsor- \$500; Lunch Sponsor - \$500; Dinner Sponsor - \$500;

Event Sponsor - \$500; and Gift Sponsor - \$500

Gold Sponsor - \$300

Keg Sponsor - \$250

Silver Sponsor - \$150

Sponsorship Request Deadline: August 27, 2021 for sign confirmation

Have you considered donating Door Prizes with your company name/logo for our golfers?
This is a great opportunity to promote your company with the golfers.

To register or learn about the sponsorship opportunities, call the MAEA office at (570) 622-0992 or email Joani at jtrosterud@nepamaea.com

Save the Date

MAEA Annual Events

Annual Labor & Employment Law Summit September 30th Capriotti's Catering

Legislative Roundtable October 1st Mt. Valley Clubhouse

Discovery Breakfast December 3rd Mt. Valley Clubhouse

(To Be scheduled - Congressional Luncheon and Networking Event)



SJI Energy Advisors is a proud supporter of NEPA MAEA

Contact SJI Energy Advisors for superior solutions in:

- Electricity Procurement
- Natural Gas Procurement
- Green Power Procurement
- Demand Response



THOMAS DUFRAINE
TDFRAINE@APPENERGY.COM
610-331-3869

Applied Energy Partners is a wholly owned subsidiary within the SJ Industries family (NYSE-SJI)

Legislation

DOL Releases Proposed Rule on Federal Contractor Minimum Wage

The Labor Department has published its proposed rule to raise the minimum wage for federal contractors and is now seeking public comments. The proposed rule follows

President Biden's Executive Order 14026 that will require federal contractors to pay a \$15/hr minimum wage beginning on January 30, 2022. This rule also seeks to tie the federal contractor minimum wage to inflation. You can read the rule [here](#) and find more information from Littler [here](#). Comments are due August 23. **NAM**

Goods delivery fee newcomer among transportation revenue options.

The Wolf administration's new transportation revenue option report gives attention to levying or hiking a number of fees, including the relatively new idea of charging a fee on the delivery of goods by trucks and vans.

Overall, the Transportation Revenue Options Commission (TROC) report provides recommendations to policymakers and lawmakers on how to it says \$15.6 billion in revenue could be generated for roads and bridges over a number of years, eventually replacing revenue from the long-standing state gasoline tax.

The TROC report is one of several initiatives underway to address an estimated \$9 billion revenue shortfall in Pennsylvania transportation funding due to declining gas tax revenue and other factors such as the COVID-19 pandemic.

The report was released Friday, ten years after the Aug. 1, 2011 release of a report by the Transportation Funding Advisory Commission created by former Gov. Tom Corbett. That report led to enactment of the last state transportation funding package near the end of 2013.

The various revenue options put forth by TROC include switching to a motorist fee based on vehicle miles traveled, hiking the vehicle sales tax, corridor tolling on the interstates and the levying or hiking of seven different transportation-related fees.

The brand-new fees would include the goods delivery fee, electric vehicle fee, rideshare fee and aircraft registration fee. Fees that could potentially be increased include the vehicle registration fee, vehicle lease fee and vehicle rental fee.

"The Goods Delivery Fee represents a sensible adjustment to the changing nature of package delivery, especially during the pandemic," the TROC report said. "Certainly, this fee is more than offset by cost savings associated with the reduction of travel expense and time to purchase goods (in stores)."

The flow of delivery trucks and vans delivering packages to residences has been a ubiquitous

sight especially since the COVID-19 pandemic started in March 2020 amidst a business shutdown.

The report suggests that the significant increases in the volume of package deliveries have resulted in more maintenance and improvement costs for roads.

The \$1 goods fee would operate like the state sales tax, said Alexis Campbell, spokeswoman for the state Transportation Department Monday.

“It’s envisioned that it would be collected similarly to sales tax – the fee would be paid by the customer at the point of purchase, but would be remitted to the Commonwealth by the retailer,” she said.

The report estimates a goods fee would be a big revenue generator -- \$780 million annually in the first two years, \$811 million in the second and third years and \$844 million in the fifth year and following.

This is based on an estimate of \$1 for 780 million trips.

Implementing a \$275 fee for electric vehicles would provide a way for operators of those vehicles to pay for their use of the highway network since they don’t pay any gas tax, the report said. In exchange, the alternate fuels tax on electric vehicles would be eliminated.

First year revenue from an electric fee is estimated at \$4.6 million.

Among the recommendations are a \$1.10 per trip fee on all transportation network companies and taxis. This includes Uber and Lyft. This would eventually generate an estimated \$218 million annually.

Aircraft are likely the only form of transportation that doesn’t require a state registration. A \$50 registration fee would be an important source of airport improvements that would benefit airplane owners, said the report estimating first year revenue at \$320,000.

“We’ve long advocated for several of the suggested solutions, including fair electric vehicle user fees, a delivery fee for goods and services and the complete removal of the State Police from the Motor License Fund,” said Robert Latham, executive vice president for the Associated Pennsylvania Constructors, a trade group.

The TROC report offers options that would make it more expensive to operate a truck, said Rebecca Oyler, president of the Pennsylvania Motor Truck Association.

“It [recommendations] will also increase costs across the board for in-state manufacturers,

farmers, other businesses and consumers that rely on trucks to transport their goods,” she said.

House Majority Leader Kerry Benninghoff, R-Centre, said the TROC recommendations would result in across-the-board tax increases if enacted. He suggested waiting to see what results from negotiations in Washington on a federal transportation infrastructure package.

Senate Transportation Committee Majority Chairman Wayne Langerholc, R-Cambria, introduced a package of bills labeled the Drive Smart Act earlier this year advocating a number of actions, including a five-year pilot program giving electric vehicle owners the option of paying a mileage-based user fee or an annual fee of \$40.

Capitolwire.com

Member Spotlight

Ali Group (InterMetro Industries, Corp.) and Welbilt Announce Definitive Merger Agreement

Ali Holding S.r.l. (“Ali Group”), one of the largest and most diversified global leaders in the foodservice equipment industry, and Welbilt, Inc. (NYSE:WBT) announced on August 2nd they have entered into a definitive merger agreement under which Ali Group will acquire Welbilt.

“We are pleased to announce this agreement with Welbilt and look forward to combining our highly complementary brands to create a comprehensive product portfolio and enhance our global footprint,” said Filippo Berti, Ali Group Chairman and Chief Executive Officer. “We have long admired Welbilt’s heritage, breadth of products, brand strength and management team, and together we will have an expanded range of innovative products. The transaction marks a significant milestone in Ali Group’s history and will position us to better serve our customers and capitalize on attractive growth opportunities. We are excited to welcome Welbilt and its employees to the Ali Group family as we strengthen our global presence and continue to build on our culture of quality and innovation.”

MAEA member company InterMetro Industries, Corp., Ali Group, is the world's leading manufacturer and supplier of storage and transport products in the Foodservice, Commercial Products and Healthcare Industries-

MAEA Group Programs

MAEA Group Program LVBCH

MAEA Group Program Predictive Index

MAEA Group Program Applied Energy Partners

MAEA Group Transportation Program

Click above for information about MAEA's group program providers.

MAEA offers a variety of group programs for their member companies.

Would you like to learn more about:

- Lehigh Valley Business Coalition on Healthcare
- Energy - Applied Energy Partners
- Transportation
- Spare Parts
- Predictive Index

To learn more about the exclusive member MAEA Group Programs, please contact Darlene J. Robbins at (570) 622-0992 or email at drobbins@nepamaea.com

Drone?

Get the photos & video you need with our FAA-Certified Drone Pilot.
FAA regulations require you to use a certified pilot.
Visit dekkastudios.com/drone

DEKKA STUDIOS™
internet marketing solutions
WWW.DEKKASTUDIOS.COM
CALL (610) 704-4249

FULLY LICENSED AND INSURED DRONE SOLUTIONS FOR YOUR ORGANIZATION

MAEA Training

The MAEA 2021 Training Catalog is Available to View and Download Online at: <https://www.nepamaea.com/training-and-development/training-catalog>

There are 12 new offerings that include:

- Basic Microsoft Word
- Advanced Microsoft Word
- Goal Setting and Achievement Thinking
- Delegating for Success
- Advanced Communications Skills for Professionals 2 Day Training
- Workplace Empowerment for Women
- Improving Business Communications with Technology
- Hazardous Materials Receiving/Material Handling/Shipping
- Improving Employee Relations and Motivation Strategies for Supervisors
- Designing a Buddy Program for New Hires
- Improving Employee Performance Through Coaching
- Hazwoper 8 Hour Operations Annual Refresher

All of our trainings are available to be done on-site at your facility and can also be customized to meet your specialized needs. They can be face-to-face or virtual as well. Feel

free to contact Chris Robbins at crobbins@nepamaea.com for additional information.

The Advantages of MAEA Training Services

MAEA is able to provide training and development solutions for all levels of associates in your organization.

Training Platforms

Trainings include both face-to-face instruction and virtual options via Zoom.

Benefits of MAEA Training Solutions

MAEA is able to provide training and development solutions for all levels of associates in your organization. Benefits of this service include:

- Public face-to-face offerings allow associates from a variety of industries to learn and share experiences.
- Virtual offerings via Zoom allows for learning in the convenience of your own work space.
- Effective trainers who have industry based experience and content expertise provide interactive learning.
- On-site training provides the opportunity for flexibility in scheduling.
- Training needs analysis and customization of materials provides effective instruction based on your organization's specific circumstances.
- Recorded webinars are available to purchase for specific topics and repeated use over time for continual training and onboarding.

Training Programs: Lead Worker; Supervisory Development; Management Development; Communications; Human Performance Improvement; Personal and Organizational Development; Human Resource; Process Improvement; Hands-On Computer; and Safety

Learn More

If you need any additional information, please contact Christine Robbins

at crobbins@nepamaea.com or call 570-622-0992.

MAEA Offers Supervisory and Leadership Development Series to Begin on 9/17/21

People often become supervisors because they did a good job in their hourly positions. There is often little or no preparation for an increase in responsibilities and their requirement to now lead and motivate others to accomplish work. In addition, individuals may be in a supervisors or leadership role for many years without any formal training and development. In this fun, fast-paced and highly interactive program, participants learn tools and strategies they can use to be effective supervisors and leaders. The courses are practical and very hands-on and include real life examples and classroom exercises drawn from a variety of backgrounds. Time is allotted to discuss specific supervisory issues facing class participants as well. The series is instructed by Christine M. Robbins, M.Ed. – The Director of Training and Development for MAEA and Nate Andrews, MBA – Communications, Process Improvement, and IT Specialist for MAEA.

There are 4 courses in the series and each are 2 days of instruction as follows:

- Supervisor Part 1 – 9/17 & 9/24/21.
- Supervisor Part 2 – 10/22 & 10/29/21.
- Psychology in the Workplace – 11/12 & 11/19/21.
- Communications and Interpersonal Relations – 12/10 & 12/17/21.
- All classes are from 9am-4pm a the MAEA Training Room in Pottsville.

If you need additional information or are interested in registering anyone to attend, please contact Chris Robbins at crobbins@nepamaea.com or call 570-622-0992.

**Participate Now in the MAEA Regional Pay Trends
Survey**

Benchmarking Services

Regional Pay Trends Survey

Collecting data NOW until August 6th

Provides actual salary adjustments (7/1/20-6/30/21) and projected salary adjustments (7/1/21-6/30/22) across multiple employee groups.

Member (participants) - FREE

Member (non-participants) - \$25

Non-members - \$50



Regional Wage & Salary Survey

Provides regional wage data with information from local companies. Data includes wage and salary information for 189 job titles with job descriptions as a reference. Beneficial for employers who want their wage structure to attract, motivates, and retain the best employees. Data collection starts in October!

Member (participants) - FREE

Member (non-participants) - \$500

Non-members - \$1000

To participate in a survey, please contact Alison Verbosh at 570-622-0992 or averbosh@nepamaea.com.

MAEA Roundtables

Manufacturing/Plant Operations:

Date: August 11, 2021

Tour: Private Tour for members only @

D.G. Yuengling & Son, Inc.-

Tour the Original Brewery and Includes the Caves

Time: 9:30am-approximately 11:30am (includes Lunch)

(Meet at MAEA office and walk to facility)

Safety/Schuylkill:

Date: August 13, 2021

Topic: Prevention, Mitigation, Preparedness,
Response and Recovery of Emergency Management

Presenter: John M. Matz, Emergency Coordinator;

Schuylkill County Emergency Management Agency

Time: 11am-1pm

Location: MAEA office, Pottsville

Transportation/Infrastructure:

Date: August 24, 2021

Topic: Current Transportation Challenges - State / Federal

Presenter: Jason Wagner, Director of Policy

& Government Relations; Associated

Pennsylvania Constructors (APC)

Time: 11am-1:00pm

Location: MAEA office, Pottsville

For registration or additional information, please email Darlene at drobbins@nepamaea.com or call (570) 622-0992.

Company Profiles for the YES Program

ATTENTION MAEA MEMBERS!

Are you struggling with recruiting? The Council can help! In an effort to increase company awareness, while at the same time bolster the career exploration module within the YES program, we created a 'company profile' PowerPoint template. It covers all of the basic information that a student would need to know about a company. From there, we'll create a database of these presentations that students can browse through while covering the career exploration module.

Remember, the first step in recruiting is brand awareness and this allows you to easily accomplish this by reaching all of our YES students. If you would like a copy of the blank template, please reach out to Matt Shuey (mshuey@nepamaec.com).



Contact:

Darlene J. Robbins

President

Northeast Pennsylvania Manufacturers and Employers Association

Your Business Resource Partner

250 One Norwegian Plaza

Pottsville, PA 17901

Phone: (570) 622-0992

Fax: (570) 622-2776

E-mail: drobbins@nepamaea.com

Website: www.nepamaea.com