



MAEA 2021 July Happenings 7-7-21

2021 Events

Calling All Golfers.....

MAEA Annual Fall Golf Outing - Four Person Scramble



Dinner Only \$58

Date: September 10, 2021
Time: 1:00pm Shot Gun Start
Registration and Lunch
11:30am to 12:45pm
Location: Mt. Valley Golf
Course

Cost per Golfer:
Golf and Party \$142
Golf Only \$112

ARE YOU INTERESTED IN PROMOTING YOUR COMPANY? WE HAVE SEVERAL SPONSORSHIP OPPORTUNITIES AVAILABLE.

Beverage Cart Sponsor - \$500; Clubhouse Sponsor - \$500;
Pot of Gold Sponsor- \$500; Lunch Sponsor - \$500; Dinner Sponsor - \$500;
Event Sponsor - \$500; and Gift Sponsor - \$500
Gold Sponsor - \$300
Keg Sponsor - \$250
Silver Sponsor - \$150

Sponsorship Request Deadline: August 27, 2021 for sign confirmation

Have you considered donating Door Prizes with your company name/logo for our golfers? This is a great opportunity to promote your company with the golfers.

To register or learn about the sponsorship opportunities, call the MAEA office at (570) 622-0992 or email Joani at jtrosterud@nepamaea.com

Save the Date MAEA Annual Events

Wellness Summit August 27th Top of the 80's

Annual Labor & Employment Law Summit September 30th Capriotti's Catering

Legislative Roundtable October 1st Mt. Valley Clubhouse

Discovery Breakfast December 3rd Mt. Valley Clubhouse

(To Be scheduled - Congressional Luncheon and Networking Event)



SJI Energy Advisors is a proud supporter of NEPA MAEA

Contact SJI Energy Advisors for superior solutions in:

- Electricity Procurement
- Natural Gas Procurement
- Green Power Procurement
- Demand Response



THOMAS DUFRAIGNE

TDUFRAGNE@APPENERGY.COM
610-331-3869

Applied Energy Partners is a wholly owned subsidiary within the SJ Industries family (NYSE-SJI)

Legislation

PA ended the 2020-21 fiscal year with \$3.4 billion more in General Fund revenue than expected.

Yes, the state budget was completed about a week earlier, but when the month of June ended, so did Fiscal Year 2020-21, and the state Department of Revenue late July 1st issued its report about the completed month and year. Turns out, thanks to several rounds of federal stimulus, Pennsylvania ended FY2020-21 with \$3.4 billion more than it had anticipated when the FY2020-21 budget was completed last November.

"Fortunately, we are in a much different situation than we encountered a year ago at this time," said state Revenue Secretary Dan Hassell, noting the commonwealth ended the 2019-20 fiscal year with revenue collections that were \$3.2 billion, or 9.1 percent, below estimate. "This fiscal year closed with the largest surplus in the commonwealth's

history." Hassell also mentioned that because of the \$3.4 billion end-of-year General Fund revenue surplus, lawmakers were able to deposit roughly \$2.5 billion into the state's Rainy Day Fund - pushing the total amount in that fund to \$2.76 billion. Those dollars, along with about \$5 billion of federal stimulus dollars left unspent by state lawmakers as part of the state budget process, are being held in reserve in anticipation of an economic slowdown during the coming year (due to the absence of additional federal stimulus, which temporarily revved up the economy) that state budget experts say could create a state budget deficit of as much as \$7.7 billion. Every state General Fund revenue source performed well above estimate for FY2020-21 (the Sales and Use Tax, 7.8 percent more than expected; the Personal Income Tax, 5.5 percent; state corporation taxes, 23.3 percent; inheritance tax, 20.5 percent; realty transfer tax, 21.7 percent; the state's "sin taxes," 7.6 percent) except non-tax revenue, which was only 0.2 percent, or \$2.4 million, off the mark.

Capitol Wire

MAEA Group Programs

MAEA Group Program LVBCH

MAEA Group Program Predictive Index

MAEA Group Program Applied Energy Partners

MAEA Group Transportation Program

Click above for information about MAEA's group program providers.

MAEA offers a variety of group programs for their member companies.

Would you like to learn more about:

- Lehigh Valley Business Coalition on Healthcare
- Energy - Applied Energy Partners
- Transportation
- Spare Parts
- Predictive Index

To learn more about the exclusive member MAEA Group Programs, please contact Darlene J. Robbins at (570) 622-0992 or email at

[drobbins@nepamaea.com](mailto:d Robbins@nepamaea.com)



Drone?

Get the photos & video you need with our FAA-Certified Drone Pilot.

FAA regulations require you to use a certified pilot.

Visit dekkastudios.com/drone

DEKKA STUDIOS™
internet marketing solutions
WWW.DEKKASTUDIOS.COM
CALL (610) 704-4249

FULLY LICENSED AND INSURED DRONE SOLUTIONS FOR YOUR ORGANIZATION

MAEA Training

The MAEA 2021 Training Catalog is Available to View and Download Online at: <https://www.nepamaea.com/training-and-development/training-catalog>

There are 12 new offerings that include:

- Basic Microsoft Word
- Advanced Microsoft Word
- Goal Setting and Achievement Thinking
- Delegating for Success
- Advanced Communications Skills for Professionals 2 Day Training
- Workplace Empowerment for Women
- Improving Business Communications with Technology
- Hazardous Materials Receiving/Material Handling/Shipping
- Improving Employee Relations and Motivation Strategies for Supervisors
- Designing a Buddy Program for New Hires
- Improving Employee Performance Through Coaching
- Hazwoper 8 Hour Operations Annual Refresher

All of our trainings are available to be done on-site at your facility and can also be customized to meet your specialized needs. They can be face-to-face or virtual as well. Feel free to contact Chris Robbins at crobbs@nepamaea.com for additional information.

The Advantages of MAEA Training Services

MAEA is able to provide training and development solutions for all levels of associates in your organization.

Training Platforms

Trainings include both face-to-face instruction and virtual options via Zoom.

Benefits of MAEA Training Solutions

MAEA is able to provide training and development solutions for all levels of associates in your organization. Benefits of this service include:

- Public face-to-face offerings allow associates from a variety of industries to learn and share experiences.
- Virtual offerings via Zoom allows for learning in the convenience of your own work space.
- Effective trainers who have industry based experience and content expertise provide interactive learning.
- On-site training provides the opportunity for flexibility in scheduling.
- Training needs analysis and customization of materials provides effective instruction based on your organization's specific circumstances.
- Recorded webinars are available to purchase for specific topics and repeated use over time for continual training and onboarding.

Training Programs

- Lead Worker
- Supervisory Development
- Management Development
- Communications
- Human Performance Improvement
- Personal and Organizational Development
- Human Resource
- Process Improvement
- Hands-On Computer
- Safety

Learn More

If you need any additional information, please contact Christine Robbins at [**crobbins@nepamaea.com**](mailto:crobbins@nepamaea.com) or call 570-622-0992.



MAEA Offers Diversity and Inclusion Training

MAEA is offering Diversity and Inclusion Training conducted by Cathy Colangelo, PHR, SHRM-CP who is a certified life and career coach and is an HR Instructor & Consultant for MAEA. This class can be done on-site at your facility or take place virtually via Zoom and customized to meet your specific needs. Cathy has over 25 years of corporate, entrepreneurial and non-profit

experience. Practicing human resources in a variety of industries, including manufacturing, has provided her the opportunity to work in many areas of Human Resources particularly recruiting, onboarding, training, employee relations, performance management, benefits, payroll and safety. This 90-minute program offers foundational knowledge and skills to support an employer's Diversity and Inclusion program. Participants will become more skilled at navigating cultural and other differences between individuals in the workplace. By improving the quality of personal interactions among people with diverse identities, conflict will be reduced, making the workplace more efficient. This training will improve recognition of bias, stereotypes, and discrimination, while providing strategies to halt those practices in favor of a more impartial and inclusive environment for coworkers, clients, and the public.

Topics include:

- Definition of Diversity & Inclusion
- Cultural Programming and Filters
- Formation of Stereotypes
- Developing Diversity Competence

If you are interested or need any additional information, please contact Chris Robbins at 570-622-0992 or crobbins@nepamaea.com.

Participate Now in the MAEA Regional Pay Trends Survey

Participate in our Regional Pay Trends Survey and learn about actual and projected pay adjustments.

Why Participate?

- o Participants receive a complimentary copy of the survey results
- o Available in August in time for budget planning
- o **ACTUAL** changes in employer pay trends (7/1/20-6/30/21)

- o **PROJECTED** changes in employer pay (7/1/21-6/30/22)

Industry Type:

Provides data based on the following major industry types:

- Manufacturing
- Non-Manufacturing

Employee Categories:

Data is broken down and summarized for each of the following employee groups:

- Hourly Production, Maintenance & Service employees who work in a NON-UNION environment
- Hourly Production, Maintenance & Service employees who work in a UNION environment
- Non-Exempt Office, Clerical and Technical employees
- Exempt Supervisory, Managerial and Professional employees
- Executives

Contact averbosh@nepamaea.com for the questionnaire

All questionnaires due back by August 6th to ensure that results will be available for 2022 budgeting.

MAEA Roundtables

Save the Date:

Transportation/Infrastructure:

Date: August 6, 2021

Manufacturing/Plant Operations:

Date: August 11, 2021

Tour: Private Tour for members only @

D.G. Yuengling & Son, Inc.-

Tour the Original Brewery and Includes the Caves

Time: 9:30am-approximately 11:30am (includes Lunch)

(Meet at MAEA office and walk to facility)

Safety/Schuylkill:

Date: August 13, 2021

Topic: Prevention, Mitigation, Preparedness,
Response and Recovery of Emergency Management

Presenter: John M. Matz, Schuylkill County
Emergency Management Agency

Time: 11am-1pm

Location: MAEA office, Pottsville

For registration or additional information, please email Darlene at
drobbins@nepamaea.com or call (570) 622-0992.

Contact:

Darlene J. Robbins

President

Northeast Pennsylvania Manufacturers and Employers Association

Your Business Resource Partner

250 One Norwegian Plaza

Pottsville, PA 17901

Phone: (570) 622-0992

Fax: (570) 622-2776

E-mail: drobbins@nepamaea.com

Website: www.nepamaea.com