



**NORTHEAST PA  
Manufacturers  
& Employers  
ASSOCIATION**

## MAEA 2021 May Happenings

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The Northeast PA Manufacturers & Employers Association is operating in accordance with guidance from the CDC and the PA Department of Health. Masks are required.

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## 2021 Events

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**Calling All Golfers.....**

**MAEA Annual Summer Golf  
Outing - Four Person Scramble**

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**Date: June 11, 2021**  
**Time: 1:00pm Shot Gun Start**  
**Registration and Lunch 11:30am to 12:45am**  
**Location: Mt. Valley Golf Course**

**Cost per Golfer:**  
**Golf and Party \$142**  
**Golf Only \$112**  
**Dinner Only \$58**

**Sponsorship Opportunities are available**

**To register or learn about the sponsorship opportunities, call the MAEA office at (570) 622-0992 or email Joani at [jtrosterud@nepamaea.com](mailto:jtrosterud@nepamaea.com)**

**When registering you will need the company name, golfers' names and golf shirt size (s, m, l, xl, 2xl, 3xl, 4xl). Please specify if the shirt is a woman's.**

## **Save the Date**

### **MAEA Annual Events**

**Wellness Summit** August 27th Top of the 80's  
**Annual Fall Golf Outing** September 10th Mt. Valley Golf Course  
**Annual Labor & Employment Law Summit** September 23rd Capriotti's Catering  
**Legislative Roundtable** October 1st Mt. Valley Clubhouse  
**Discovery Breakfast** December 3rd Mt. Valley Clubhouse

(To Be scheduled - Congressional Luncheon and Networking Event)

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**SJI Energy Advisors is a proud supporter of NEPA MAEA**

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**Contact SJI Energy Advisors for superior solutions in:**

- Electricity Procurement
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- Green Power Procurement
- Demand Response



**THOMAS DUFRAIGNE**

TDUFRAGNE@APPENERGY.COM  
610-331-3869

Applied Energy Partners is a wholly owned subsidiary within the SJ Industries family (NYSE-SJI)

## Legislation

### **Study Analyzing the Potential Economic Impact of Proposed Tax Increases**

The National Association of Manufacturers (NAM) released a [new study](#) analyzing the potential economic impact of proposed tax increases. Lawmakers are considering reversing course from the 2017 tax reforms by raising rates and phasing out key deductions, making it much more costly to do business in the United States. The NAM's study shows the impact of these proposed changes would be bad for our economy and for jobs. In fact, the study finds that the proposed package of tax increases would cost the U.S. 1 million jobs within two years after implementation and lead to a loss of 600,000 jobs on average each year over the next decade. You can read a summary of the study's findings [here](#) or view the full analysis [here](#).

## MAEA Group Programs

MAEA Group Program LVBCH

MAEA Group Program Applied Energy Partners

MAEA Group Program Predictive Index

MAEA Group Transportation Program

***Click above for information about MAEA's group program providers.***

### **MAEA offers a variety of group programs for their member companies.**

Would you like to learn more about:

- Lehigh Valley Business Coalition on Healthcare
- Energy - Applied Energy Partners
- Predictive Index - from Hire to Inspire
- Transportation
- Spare Parts
- Telemedicine

To learn more about the exclusive member MAEA Group Programs, please contact Darlene J. Robbins at (570) 622-0992 or email at [drobbins@nepamaea.com](mailto:d Robbins@nepamaea.com)



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# MAEA Training

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**The MAEA 2021 Training Catalog is Now Available to View and Download Online at: <https://www.nepamaea.com/training-and-development/training-catalog>**

There are 12 new offerings that include:

- Basic Microsoft Word
- Advanced Microsoft Word
- Goal Setting and Achievement Thinking
- Delegating for Success
- Advanced Communications Skills for Professionals 2 Day Training
- Workplace Empowerment for Women
- Improving Business Communications with Technology
- Hazardous Materials Receiving/Material Handling/Shipping
- Improving Employee Relations and Motivation Strategies for Supervisors
- Designing a Buddy Program for New Hires
- Improving Employee Performance Through Coaching
- Hazwoper 8 Hour Operations Annual Refresher

All of our trainings are available to be done on-site at your facility and can also be customized to meet your specialized needs. They can be face-to-face or virtual as well. Feel free to contact Chris Robbins at [crobbins@nepamaea.com](mailto:crobbins@nepamaea.com) for additional information.

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## **The Advantages of MAEA Training Services**

MAEA is able to provide training and development solutions for all levels of associates in your organization.

## **Training Platforms**

Trainings include both face-to-face instruction and virtual options via Zoom.

## **Benefits of MAEA Training Solutions**

MAEA is able to provide training and development solutions for all levels of associates in your organization. Benefits of this service include:

- Public face-to-face offerings allow associates from a variety of industries to learn and share experiences.
- Virtual offerings via Zoom allows for learning in the convenience of your own work

space.

- Effective trainers who have industry based experience and content expertise provide interactive learning.
- On-site training provides the opportunity for flexibility in scheduling.
- Training needs analysis and customization of materials provides effective instruction based on your organization's specific circumstances.
- Recorded webinars are available to purchase for specific topics and repeated use over time for continual training and onboarding.

### **Training Programs**

- Lead Worker
- Supervisory Development
- Management Development
- Communications
- Human Performance Improvement
- Personal and Organizational Development
- Human Resource
- Process Improvement
- Hands-On Computer
- Safety

### **Learn More**

If you need any additional information, please contact Christine Robbins at [crobbins@nepamaea.com](mailto:crobbins@nepamaea.com) or call 570-622-0992.

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## **MAEA Instructor/Consultant Focus - Nate Andrews, MBA - Process Improvement, Communications, and IT Specialist**



Nate Andrews, MBA is a Process Improvement, Communications, and IT Specialist for MAEA. Nate has a wealth of experience in the manufacturing environment, having held positions with Thomson Consumer Electronics (RCA), Lucent Technologies and Agility Communications. He earned a Bachelor of Science degree in Electrical Engineering with a minor in Speech Communications and a Master of Business Administration degree, all from the Pennsylvania State University. He is also the sole proprietor of his own IT consulting company, PC Patch-Up, LLC. Nate is able to provide services that include process improvement and communications trainings both on-site and publicly for MAEA. In addition, he provides a full range of hands-on computer trainings, and can fulfill your information technology and database requirements as well.

If you need any additional information on the services Nate can provide, please contact Chris Robbins at [crobbins@nepamaea.com](mailto:crobbins@nepamaea.com) or call 570-622-0992.

# Survey

## Workplace Safety & Policy Posters along with our Federal, State, and OSHA Posters

**Combination Poster Information:** Our Combination State and Federal Poster meets federal, state, and OSHA posting requirements, all in one poster. This laminated poster measures 27" x 39". Available in English and Spanish for all 50 States and Washington DC. Each poster is professionally designed, manufactured with care, and laminated for durability. And all our posters are printed on demand to ensure full compliance with the regularly changing employee notification laws. Poster Pricing:

MAEA Member \$32.95 plus tax/poster & Non-Member \$46.95 plus tax/poster. Shipping and Handling: 1-3 posters \$7.99; 4 to 6 posters \$11.99; 10-12 posters \$13.99; & 13-15 posters \$15.99.



### Workplace Safety

Federal OSHA Notices	29.95
Hazardous Materials	9.95
Slip, Trip & Fall Injuries	9.95
Confined Space Permit Required	9.95
First Aid Guidelines	9.95
Confined Space General (Large)	16.95
Choke Saving	9.95
Lock Out Tag Out	9.95
Backlifting Safety	9.95
Radiation Safety	9.95
CPR Guidelines	9.95
Blood Borne Pathogens	19.95
Federal Forklift Safety	19.95
Pandemic in the Workplace	6.95
Fire Extinguisher Use	9.95
Hearing Conservation	9.95

### Workplace Policy

Workplace Policy Combined	19.95
Workplace Violence Policy	9.95
Drug Free Workplace Policy	9.95
Cell Phone Policy	9.95
Drug Free Random Policy	9.95
Americans with Disabilities Act	6.95
E-Mail Policy	9.95
No Smoking (Pennsylvania)	5.95
Sexual Harassment Policy	9.95
Plus Sales Tax, Shipping & Handling	

To order posters, please contact Alison Verbosh at 570-622-0992 or [averbosh@nepamaea.com](mailto:averbosh@nepamaea.com).

## MAEA Roundtables

**HR/Safety/Schuylkill/Combined:**

Date: May 13, 2021

Topic: OSHA Regulatory Update and OSHA COVID 19 National Emphasis Program (NEP)

Presenter: Jeff Ritter, Compliance Assistance Specialist; USDOL/OSHA

Time: 11:00am to 12:30pm

Location: Virtual (Zoom)

***Save the Date:***

**Safety/Luzerne:**

Date: May 24, 2021

Topic: TBD

For registration or additional information, please email Darlene at [drobbins@nepamaea.com](mailto:drobbins@nepamaea.com) or call (570) 622-0992.

## Is Your Company Hiring? Let Us Know!



Through our large YES alumni database, as well as our social media sites, we remain in close contact with our former students. Periodically, we'll send out employment emails to them with the various career opportunities that are available in our region.

We gather these opportunities by also remaining in close touch with our YES supporting companies. If you would like to be on our employer reach out list, please email either Courtney ([cfasnacht@nepamaec.com](mailto:cfasnacht@nepamaec.com)) or Matt ([mshuey@nepamaec.com](mailto:mshuey@nepamaec.com)).





[To view the most recent list of job openings, please follow this link to the Council's web site.](#)

**Contact:**

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