



MAEA July Happenings

2023 Events

**Fall Golf Outing Accepting Reservations,
Sponsorships and Donations....Let us Know
How You Can Participate!**



Date: September 8, 2023

Time: 1:00 p.m. Shotgun Start - a lunch buffet will be served during registration 11:30 a.m. to 12:45 p.m.

Location: Mt. Valley Golf Course

ARE YOU INTERESTED IN PROMOTING YOUR COMPANY? WE HAVE SEVERAL SPONSORSHIP OPPORTUNITIES AVAILABLE.

Beverage Cart Sponsor - \$500; Clubhouse Sponsor - \$500; Lunch Sponsor - \$500; Dinner Sponsor - \$500; Event Sponsor - \$500; Gift Sponsor - \$500, Flight \$500, Pot-of-Gold - \$500

Gold Sponsor - \$300; Keg Sponsor - \$275; Silver Sponsor - \$150

Have you considered donating Door Prizes with your company name/logo for our golfers?

Sponsorship Request Deadline: August 18, 2023 for sign confirmation

To register, sponsor, donate or for questions, please call (570) 622-0992 or email Joani at jtrosterud@nepamaea.com.

Golf Cancellation Policy: Cancellation deadline is TEN(10) business days prior to the event. Cancellations made after this deadline will be charged the full price. Substitutions may be made at any time at no charge. No shows will be invoiced the full price.

**MAEA Events
Save the Date**

Labor & Employment Law Summit - September 28th

Legislative Roundtable - October 6th

Wellness Summit - November 3rd

Discovery Breakfast - December 1st



[Click here to learn more about St. Luke's Occupational Medicine](#)

Legislative Updates

Revenue Department Releases Fiscal Year 2022-2023 Collections

Pennsylvania ended the 2022-23 fiscal year with \$44.9 billion in General Fund collections, Revenue Secretary Pat Browne reported. That total is \$1.3 billion, or 3.1 percent, above estimate.

Below is an overview of June revenue collections and final collections for the fiscal year:

Sales tax receipts totaled \$1.2 billion for June, \$31.0 million above estimate.

Fiscal year-to-date sales tax collections total \$14.0 billion, which is \$209.5 million, or 1.5 percent, more than anticipated.

Personal income tax (PIT) revenue in June was \$1.4 billion, \$137.8 million below estimate. This brings fiscal-year total PIT collections to \$17.6 billion, which is \$535.6 million, or 2.9 percent, below estimate.

June corporation tax revenue of \$589.6 million was \$252.9 million above estimate.

Fiscal year-to-date corporation tax collections total \$8.3 billion, which is \$1.4 billion, or 19.8 percent, above estimate.

Inheritance tax revenue for the month was \$128.7 million, \$11.7 million above estimate. This brings the fiscal-year total to \$1.5 billion, which is \$62.3 million, or 4.3 percent, above estimate.

Realty transfer tax revenue was \$64.6 million for June, \$7.3 million below estimate. This brings the fiscal-year total to \$643.8 million, which is \$116.6 million, or 15.3 percent, less than anticipated.

Other General Fund tax revenue, including cigarette, malt beverage, liquor and

gaming taxes, totaled \$179.2 million for the month, \$0.5 million below estimate. This brings the fiscal-year total to \$1.7 billion, which is \$9.8 million, or 0.6 percent, below estimate.

Non-tax revenue totaled \$72.1 million for the month, \$33.7 million above estimate, bringing the year-to-date total to \$1.1 billion, which is \$365.1 million, or 47.1 percent, above estimate.

In addition to the General Fund collections, the Motor License Fund received \$252.1 million for the month, \$3.4 million above estimate. Fiscal year-to-date collections for the fund – which include the commonly known gas and diesel taxes, as well as other license, fine and fee revenues – total \$3.0 billion, which is \$42.2 million, or 1.4 percent, above estimate.

Phillips Associates

Mumin confirmed as Education Secretary; Senate also OKs Humphreys as Insurance Commissioner and Clark as Fire Commissioner.

The state Senate voted to confirm Khalid Mumin as Education Secretary hours after the Senate Education Committee had recommended his approval despite concerns raised by lawmakers, particularly over the Shapiro administration's support of a proposal that would allow families in poor-performing school districts to get vouchers to pay for private school tuition. Committee Minority Chair Lindsey Williams, D-Allegheny, said she couldn't support a state budget that diverts money from public education to support a new student voucher program as she described the Lifeline scholarship proposal. The Senate GOP majority caucus is pushing for Lifeline scholarships, currently in the form of Senate Bill 795, sponsored by Sen. Julia Ward, R-Blair. In addition to Mumin, the Senate also confirmed Michael Humphreys as Insurance Commissioner and Thomas Cook as state Fire Commissioner. [On June 26th](#), the Senate Environmental Resources and Energy Committee voted to move forward the nomination of Richard Negrin as Secretary of Environmental Protection and the Senate State Government Committee voted to move forward the nomination of Acting Secretary of State Al Schmidt.

Capitolwire

MAEA Group Programs

[MAEA Group Program
LVBCH](#)

[MAEA Group Program
Predictive Index](#)

[MAEA Group Program
Enerconnex an SJI Company](#)

[MAEA Group Transportation
Program](#)

*Click above for information about
MAEA's group program providers.*

MAEA offers a variety of group programs for their member companies.

Would you like to learn more about:

- Lehigh Valley Business Coalition on Healthcare
- Energy - Enerconnex
- Transportation
- Spare Parts
- Predictive Index

To learn more about the exclusive member MAEA Group Programs, please contact Darlene J. Robbins at (570) 622-0992 or email at drobbins@nepamaea.com



EnerConnex is a proud supporter of NEPA MAEA.

Energy Procurement	Energy Efficiency
The EnerConnex advisory team provides critical market insight to help your company navigate through the ever-changing electricity and natural gas markets.	Through our Energy Efficiency programs, we provide technology, expertise, and ongoing maintenance to make upgrades and help you reach your sustainability goals.
Evaluate your usage patterns and peak demand charges to see if a load curtailment program makes sense for your business' overall energy management strategy.	EnerConnex assists customers with RECs and other renewable attributes including solar, hydro, wind and more, bundled with physical supply requirements.
Demand Management	Renewables

Products & Services

Thomas Dufraine
Senior Account Executive
610-331-3869
tdufraine@appenergy.com
www.enerconnex.com

[Click here to learn more about Enerconnex Renewables](#)

MAEA Training

The MAEA 2023 Training Catalog is Available to View and Download at:

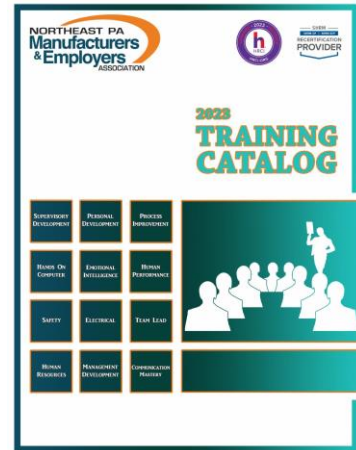
<https://www.nepamaea.com/training-and-development/training-catalog>

There are 9 New Offerings That Include:

- Electrical Fundamentals
- Navigating the National Electrical Code
- Transformers, Motors, and Controls
- Control of Hazardous Energy - Lockout/Tagout

Train the Trainer

- Designing Performance Management Systems
- Creating Dynamic Presentations Utilizing PowerPoint
- Fostering a Culture of Coaching
- Modifying Behavior and Performance
- Engaging and Communicating Effectively with the Generations



“We enjoy identifying talent and promoting within our organization. The NEPA Manufacturers and Employers Association has become a key business partner to develop leadership skills with our team leads, supervisors and managers. Providing training on-site and scheduling for off-shifts has been very well received and allows for minimal schedule and business disruptions. Our team is grateful for training from a manufacturing perspective and enjoys the engaging, interactive role-play experiences in the class which are on point and applicable to our real-life work environment (i.e., not an office setting). The instructors are engaging and have a high level of credibility with our team.”

Kathy Thompson – HR Manager – MI Windows and Doors, LLC

If you have any questions or need additional information, please call the MAEA office at 570-622-0992.

The Advantages of MAEA Training Services

MAEA is able to provide training and development solutions for all levels of associates in your organization.

Training Platforms

Trainings include both face-to-face instruction and virtual options via Zoom.

Benefits of MAEA Training Solutions

MAEA is able to provide training and development solutions for all levels of associates in your organization. Benefits of this service include:

- Public face-to-face offerings allow associates from a variety of industries to learn and share experiences.
- Virtual offerings via Zoom allows for learning in the convenience of your own work space.
- Effective trainers who have industry based experience and content expertise provide interactive learning.
- On-site training provides the opportunity for flexibility in scheduling.
- Training needs analysis and customization of materials provides effective instruction based on your organization's specific circumstances.
- Recorded webinars are available to purchase for specific topics and repeated use over time for continual training and onboarding.

Training Programs: Lead Worker; Supervisory Development; Management Development; Communications; Human Performance Improvement; Personal and Organizational Development; Human Resource; Process Improvement; Hands-On Computer; and Safety

Learn More

If you need any additional information, please call 570-622-0992.



REGISTER TODAY

Active Shooter – Act of Violence Response Training is scheduled for July 17 at MAEA training room from 9:00 a.m. to 12:00 p.m. Located at 250 One Norwegian Plaza in Pottsville. Parking is available.
Price: \$121/Member

Ron Frederick, MAEA Instructor and Director of Safety Training at Service Access & Management will conduct the training session. This training provides guidance to individuals in terms of enhancing awareness, assessment, and intervention skills necessary for responding to workplace violence. It is intended to enhance the ability to identify potential dangers and minimize risk to personal safety for all in a variety of settings.

“This program is valid for 3 PDCs for the SHRM-CP® or SHRM-SCP®.” “HRCertification Institute’s® (www.HRCL.org) official seal

confirms that MAEA meets the criteria for pre-approved recertification credit(s) for any of HRCI's eight credentials, including SPHR® and PHR®." "This program has been approved for 3 HR recertification credit hours toward aPHR™, aPHRi™, PHR®,PHRca®, SPHR®, GPHR®, PHRi™ and SPHRi™ recertification through HR Certification Institute® (HRCI®)."

Course Content:

- Describe and implement strategies to de-escalate the individual and yourself while maintaining safety
- Identify and apply effective skills in communication
- Identify and apply effective strategies in using objects and space to maintain safety in the setting/situation
- Apply the three different responses to an Act of Violence – Run-Hide-Fight
- Identify exit strategies
- Utilize various techniques for cover and concealment
- Implement counter strategies and distraction techniques

Register today! MAEA office at 570-622-0992 or email Eileen Kuperavage, ekuperavage@nepamaea.com

25 YEARS OF WEB DESIGN

In 1997, owner Mike Jesky built his first website: the Hazleton Standard-Speaker. The internet was so new that this was also the newspaper's first website!

Since then, he has developed websites for cities, chambers, organizations, professionals, and companies.

Trust your website's development and maintenance to an industry leader... and watch for an all-new MAEA website coming in 2024.

**DEKKA
STUDIOS™**

dekkastudios.com
(610) 704-4249

The official web developer of MAEA.

2023-2024 Regional Pay Trends Survey is Open for Participation!

Data Reported:

- Actual Changes - Applies to pay changes granted between July 1, 2022 and June 30, 2023.
- Projected Changes - Applies to pay changes "planned" for the period July 1, 2023 through June 30, 2024
- % (Percent) - The average actual or projected percentage change in the wages and salaries of employees in the specified grouping.

Employee Categories:

Data is broken down and summarized for each of the following employee groups:

- Hourly Production, Maintenance & Service employees who work in a NON-UNION environment
- Hourly Production, Maintenance & Service employees who work in a UNION environment

- Non-Exempt Office, Clerical and Technical employees
- Exempt Supervisory, Managerial and Professional employees
- Executives

Industry Type:

Provides data cuts based on the following major industry types:

- Manufacturing
- Non-Manufacturing

Pricing Structure:

- Member companies that participated in this survey have already been sent a complimentary copy of the results.
- Member companies that did not participate in this survey \$25
- Non-Member companies: \$50

Place an Order:

- If your company is interested in purchasing this survey, please contact Alison Verbosh at averbosh@nepamaea.com or call 570-622-0992.
- Member companies that place an order will immediately be e-mailed a PDF file of the survey report. Non-member companies must pre-pay before receiving the survey report.

Participation Closes July 28, 2023

MAEA Roundtables

MAEA will be offering new and informative roundtables for 2023/24! Watch future correspondence for a new schedule.

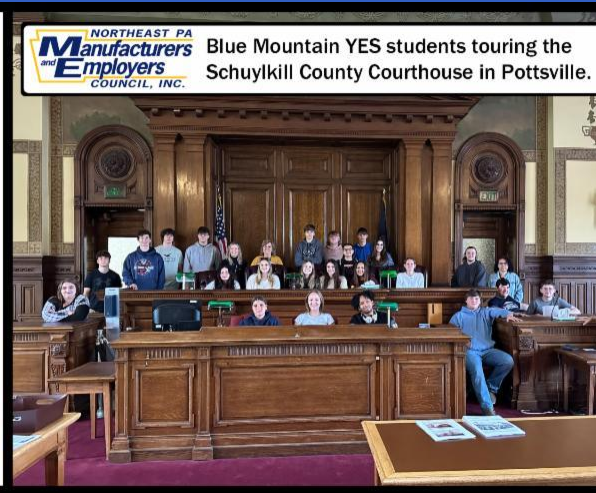
For registration or additional information, please email Darlene at darlene.robbs@nepamaea.com or call (570) 622-0992.

Reach Your Future Workforce With YES Tours!

HOST A YES TOUR!

We're currently searching for companies willing to open their doors to YES students! This is a great opportunity to speak directly with your future workforce and share valuable career information.

For more details, call the Council office at 570-622-0940 or email Courtney Fasnacht at cfasnacht@nepamaec.com or Matt Shuey at mshuey@nepamaec.com.



Contact:

Darlene J. Robbins
President

Northeast Pennsylvania Manufacturers and Employers Association
Your Business Resource Partner

250 One Norwegian Plaza
Pottsville, PA 17901

Phone: (570) 622-0992

Fax: (570) 622-2776

E-mail: [drobbins@nepamaea.com](mailto:d Robbins@nepamaea.com)

Website: www.nepamaea.com