

MAEA and EnerConnex Offer Group Energy Solutions

EnerConnex is a leading energy consulting firm focused on energy procurement, renewables, efficiency, and sustainability. They offer wide ranging solutions to address the best approach to buying energy, how to manage and reduce energy usage and spend, and strategies to address sustainability and ESG goals.

EnerConnex is proudly The Group Energy Solutions Provider for NEPA MAEA. As a valued member and trusted partner, they have provided significant value to many of our members over the years. Their partnership approach fosters a collaborative relationship to identify and customize a wide range of solutions to address specific energy needs and challenges. [Check out their case studies here.](#)

EnerConnex service offerings include:

Electricity & Natural Gas Procurement:	The EnerConnex proprietary online pricing platform, ECX Marketplace streamlines energy buying within a hyper-competitive bidding event.
Bill/Energy Management:	End-users have access to a managed service option for consolidating and validating all utility data with comprehensive reporting capabilities.
Demand Response:	DR programs offer incentives to those who voluntarily reduce energy consumption during peak demands on the power grid.
Onsite and Offsite Renewables:	Meet all ESG goals through onsite renewables (PPA), Offsite (VPPA) REC's and Carbon Offsets.
ASHRE Level Audits:	Detailed analysis of your energy usage, identification of inefficiencies, with actionable solutions.
Energy Infrastructure Projects:	Through an energy-as-a service process, EnerConnex and partners offer an off-balance sheet funding model so clients can innovate building and energy infrastructure without capital or debt.

Electricity & Natural Gas Procurement- ECX Marketplace

EnerConnex offers electricity and natural gas procurement solutions tailored to a variety of commercial, industrial, government and institutional facilities across the United States, Canada and Mexico. Extensive experience coupled with a tech-enabled procurement platform, ECX Marketplace, EnerConnex structures pricing events to test multiple scenarios simultaneously in real time. This saves valuable time while giving you the confidence to make the best decision for your company's energy needs.



ECX Marketplace

The pricing event platform design compels suppliers to deliver the lowest price as they compete to outbid the competition. With one of the largest supplier networks in North America, the ECX process and technology creates a hyper-competitive event with optimum price discovery.

Bill/Energy Management

How do you monitor, manage, and report out on your energy spend and usage? Do you track energy spend and usage manually using excel spreadsheets or accounting enterprise systems not designed specifically for utilities? And last but not most importantly, are you able to identify inefficiencies, billing errors or report out on your CO2 footprint in real time?

If any of these questions are current pain points, or if you are looking for a simple, customizable, and user-friendly platform, EnerConnex can help. Their Bill/Energy Management platform provides end-user access with managed service options to collect accurate and validated utility data. The platform provides:

- Data from any utility
- Utility Benchmarking
- Missing data/bill alerts
- Streamlined energy management workflows for forecasting, budgeting, and accruals.
- Push reporting based on demand.
- A/P functions
- Emissions Reporting / Energy Star Portfolio Manager
- Automate insights for savings opportunities.
- Ability to integrate directly with reporting frameworks.

Onsite and Offsite Renewables

Do you have corporate or self-established sustainability goals you need to reach? Are your upstream or downstream vendors/customers requiring or insisting that you adopt, implement and report sustainability goals and benchmarks? ESG/Sustainability goals and requirements may seem daunting, and sometimes unrealistic, however with the right partner to help strategize and deliver so you can meet and manage your goals.

EnerConnex helps organizations reach sustainability targets with various energy conservation measures and renewable energy options.

- We help with energy supplier negotiations to include designated percentages of Green Power.
- Facilitate REC and Carbon Offset purchases.
- Assist with behind-the-meter renewable generation.



Renewable Energy Options for You

- Identify and address inefficiencies.
- Monitor and manage energy usage and CO2 footprint and reduction.

EnerConnex can help your game plan to address your immediate sustainability needs and goals while establishing a future road map for continued success.

Unlock Efficiency and Savings Through Energy Audits with EnerConnex

EnerConnex is committed to helping business optimize their energy consumption and reduce costs. Their comprehensive energy audit services provide a detailed analysis of your energy usage patterns, identify areas of inefficiency, and recommend actionable solutions to improve energy efficiency.

Quality Energy Audits Provide:

- **Cost Savings:** Energy audits provide valuable information on energy waste and highlight areas where improvements can lead to significant cost savings.
- **Increased Energy Efficiency:** Energy audits reveal opportunities to enhance energy efficiency by identifying outdated or inefficient equipment and suggested upgrades.



Unlock Savings & Efficiency Through Energy Audits

- **Enhanced Comfort:** Energy audits consider factors such as insulation, air leaks, quality and ventilation which directly impact the comfort level within a building.
- **Environmental Impact:** By optimizing energy usage and reducing waste, energy audits play a vital role in mitigating environmental impact.

Funding Your Energy Future: Solutions for Cash Flow Positivity and CapEx Avoidance

If you are looking to develop a comprehensive and strategic approach to managing energy, what better way than to buy it at the lowest possible price while simultaneously addressing an aging energy infrastructure.

Energy infrastructure projects are often assumed to be cost prohibitive. Acting as a single point of contact for building owners and business leaders, EnerConnex and our partners innovates critical energy infrastructure without upfront capital and debt. Whether confronting maintenance needs, surging energy costs or evolving emissions policies, our Energy Efficiency Services provide tailored solutions in existing and new-build environments.

Off-Balance Sheet Funding Model

- Service Agreement: A financing model to eliminate capital expenditure.
- Cash-Flow Positive Project Upgrades: Significantly reduce operational expenditure, with no upfront capital or debt.
- Our Balance Sheet Not Yours: Our partners own and maintains equipment.

Engineering-Led Innovations

- Comprehensive Engineering Assessment: Unearth significant energy conservation measurements.
- Cross-Disciplinary Expertise: Specialized energy efficiency, renewable power, building automation and data monitoring services.
- Product-Agnostic: Uncompromised insights into building systems and efficiency solutions.

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See how EnerConnex compares to a traditional broker...We'll run an auction for you at no cost or obligation. You do not have to accept the results, and there are no contracts you must sign. You have nothing to lose and possibly much to gain. Reach out to Tom Dufraine tdufraine@enerconnex.com to learn more about the Group Energy Program.